

**RESULTS FRAMEWORK DOCUMENT  
(RFD)  
FOR  
2010-11**



**INDIAN INSTITUTE OF  
ENTREPRENEURSHIP (IIE)**

**(An Organisation under the Ministry of MSME, Government of India)**

AN ISO 9001:2000 CERTIFIED INSTITUTE 

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# **SECTION – I**

## **VISION, MISSION, OBJECTIVES AND FUNCTIONS**

### **Vision**

A vibrant and Entrepreneurial Society

### **Mission**

#### **Catalyst to inculcate the Entrepreneurial Spirit**

We, at Indian Institute of Entrepreneurship (IIE), aim to be the leading providers of quality professional development programmes, research and information services in the field of entrepreneurship motivation, entrepreneurship development and enterprise management.

### **Objectives**

1. To promote and develop entrepreneurial environment through Training, Research and Consultancy with an ultimate objective to promote setting up small business in the country.
2. To coordinate and collaborate with other organizations in undertaking training and research activities to increase the Outreach of the training Activities of the institute.
3. Providing consultancy and mentoring service to MSMEs.

### **Functions**

1. Providing sustenance to the MSMEs through training, Research, Consultancy etc.
2. Improving the efficiency, effectiveness and delivery of the change agents and development practitioners i.e. trainers, organization engaged in enterprise building etc.
3. Assisting the first generation entrepreneurs in setting-up Micro and Small Enterprises.

**SECTION – II**  
**INTER SE PRIORITIES AMONG KEY OBJECTIVES, SUCCESS INDICATORS AND TARGETS**

Objective	Action	Weight	Success Indicator	Unit	Target/Criteria Value				
					Excellent	Very Good	Good	Fair	Poor
					100%	90%	80%	70%	60%
1. Entrepreneurship and Skills Development	Design and conduct training activities for different target groups	70	Number of persons trained/beneficiaries of MDPs/ EDPs/ ESDPs/SDPs etc.	No.	12,000	10800	9600	8400	7200
2. Increasing the Outreach of the training Activities of the institute.	Empanelling of partner Institutions for organizing training activities in various geographical regions of the country.	10	Number of Partner Institutions empanelled	No.	20	18	16	14	12
3 Providing consultancy and mentoring service to MSMEs	Providing hand holding support to first generation entrepreneur	10	Empanelment of first generation entrepreneurs	No.	80	72	64	56	48
	Undertaking of soft intervention of different clusters as awarded by the sponsors	10	Completion of MSE-CDP Cluster programme (targeted soft interventions) undertaken	No.	9	8	7	6	5

**SECTION – III**  
**TREND VALUES OF THE SUCCESS INDICATORS**

Objective	Action	Success Indicator	Unit	Actual for 2008-09	Actual for 2009-10	Target for 2010-11	Projections for 2011-12	Projections for 2012-13
1. Entrepreneurship and Skills Development	Design and conduct training activities for different target groups	Number of persons trained/beneficiaries of MDPS/ EDPs/ ESDPs/SDPs etc.	No.	12939	12024	10800	14000	15000
2. Increasing the Outreach of the training Activities of the institute.	Empanelling increasing number of partner Institutions for organizing training activities in various geographical regions of the country.	Number of Partner Institutions empanelled	No.	X	X	18	10	10
3 Providing consultancy and mentoring service to MSMEs	Providing hand holding support to first generation entrepreneur	Empanelment of first generation entrepreneurs.	No.	61	60	72	90	100
	Undertaking of soft intervention of different clusters as awarded by the sponsors	Completion of MSE-CDP Cluster programme (targeted soft interventions undertaken )	No.	X	X	8	6	6

## SECTION – IV

### DESCRIPTION AND DEFINITION OF SUCCESS INDICATORS AND PROPOSED MEASUREMENT METHODOLOGY

**1. Number of person Trained/Beneficiaries of MDPS/ EDPs/ ESDPs/SDPs etc.**

The training is considered as complete upon the beneficiary having attended the structured programme for full duration of the respective activity.

**2. Number of Partner Institutions empanel.**

This is in terms of the Number of partner institutions Empanelled after receipt of Security amount.

**3. Empanelment of first generation entrepreneurs**

Registration of Entrepreneurs which includes generation of receipt and entering into agreement between them.

**4. Completion of MSE-CDP Cluster programme (targeted soft interventions undertaken )**

Completion of soft intervention in which primarily consists of capacity building of the Entrepreneurs/Artisans; Technology up gradation and market promotion Assistance.

**SECTION – V**  
**SPECIFIC PERFORMANCE REQUIREMENTS FROM OTHER DEPARTMENTS**

Department	Relevant Success Indicator	What do you need?	Why do you need it?	How much you need?	What happens if you do not get it?
<b>I. Central Government</b>					
1) Ministry of MSME and the O/o of the DC (MSME)	Number of Training Programmes/ Beneficiaries	Approval of the proposed training activities and release of the funds involved	Owing to inability of the economically poor beneficiaries of these activities to afford the charges for different training activities of the Institute	1) Ministry of MSME & O/o DC (MSME) : 480 Programmes with 12000 persons and the cluster for soft intervention.	The targets as specified will not be achieved
2) Ministry of Science and Technology				2) Ministry of Science and Technology: 07 programmes for 115 participants	The target of revenue generation may fall short
<b>II. State Government</b>					
<b>Uttarakhand &amp; Eight States of North East India</b>	Number of Training Programmes/ Beneficiaries	Approval of the proposed training activities and release of the funds involved	Owing to desirability of diversification of the activities	Minimum 22 programmes from NER and Uttarakhand with 05 programmes with total No. of participants in North East and Uttarakhand will be 2750	The desired/ stated purpose may not be achieved

### ABBREVIATIONS USED

Abbreviation	Full Form
MSMEs	Micro, Small and Medium Enterprises
STED	Science and Technology entrepreneurship Development Programmes
EDPs	Entrepreneurship Development Programmes
ESDPs	Entrepreneurship-cum-Skill Development Programmes
SDPs	Skill Development Programmes
MDPs	Management Development Programmes
DC (MSME)	Development Commissioner (Micro, Small & Medium Enterprises)

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Joint Secretary  
Ministry of MSME

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Director  
IIE, Guwahati

Place:- \_\_\_\_\_

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Date: \_\_\_\_\_

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